

Chief Commercial Officer

This will be a full time, senior role with similar status to that of a co-founder and part of the three person leadership team. S/he will work alongside the CEO and report to the CEO and provide progress updates to the board.

Skills

- Complex programme and client management
- Procurement and contracts (legal experience desirable)
- Start-up and scale up experience, ideally with some connection to financing growth

Role

- Take the lead on all aspects of commercial operations of the company
- Jointly working with the CEO in leadership of the company
- Raising the next round of finance
- Setting and delivering the company's commercial strategy
- Representing the company externally to its various stakeholders including government (national and local), users, buyers, house builders and others.
- Managing various streams of income including cloud computing
- Manage the manufacturing team and HR (until the next stage of growth)

Remuneration

Salary dependent upon experience with significant share option vesting every year for three years dependent upon key milestones being achieved.